

## 扶輪研究中心，巨額捐獻行動

### The Rotary Centers Major Gifts Initiative

An overview for Regional Rotary Foundation Coordinators, Major Gifts Advisors, and other Rotary leaders

給地域扶輪基金會協調人、巨額捐獻顧問、及其他扶輪領導人之簡介

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#### 1. 前言

扶輪國際和平及解決衝突研究中心計畫是基金會對世界和平、親善、及瞭解的承諾之大膽及關鍵的一步。此計畫不再只是一個夢想，而是正在產生具體及有意義的結果，尤其是在錄取第一屆扶輪世界和平獎學金學生之後。鑒於扶輪研究中心對於創造世界瞭解及和平的重要性及潛力，扶輪基金會（TRF）通過以它作為永久計畫並在2005年10月核准一項特別的募款行動。扶輪研究中心繼續為基金會最高優先的教育工作。

本文所摘要的扶輪研究中心巨額捐獻行動（「本計畫」）企圖於2015年6月30日前取得總值9500萬美元的冠名及捐助捐獻及承諾捐獻，以保證扶輪世界和平獎學金的經費不致中斷。

#### 2. 需求及機會

各種致力於國家及國際和平的努力持續因全世界各地的戰爭、飢荒、貧窮、及疾病而受挫。自從1945年以來，已有100多百萬人由於各國國內及國際武裝鬥爭而喪命或受傷嚴重。在1990年至2002年之間，聯合國估計有360萬兒童死於內戰及種族衝突。聯合國兒童基金會最近報告，為保護兒童免遭受武裝衝突之影響，必須付出更多心力，藉由加強投資於調停及解決衝突，來處理暴力及貧窮的底層原因。此外，武裝衝突是目前世界飢餓的主

#### 1. Introduction

The Rotary Centers for International Studies in peace and conflict resolution program is a bold and critical step in the Foundation's commitment to world peace, goodwill, and understanding. The program is no longer a dream but is producing tangible and meaningful results, especially with the matriculation of the first few classes of Rotary World Peace Fellows. Recognizing the Rotary Centers importance and potential in creating world understanding and peace, The Rotary Foundation (TRF) adopted it as a permanent program and approved a special fundraising initiative in October 2005. The Rotary Centers continues to be the highest educational priority for the Foundation.

The Rotary Centers Major Gifts Initiative ("the Plan") summarized herein seeks named and endowed gifts and commitments worth US\$95 million by 30 June 2015 to assure continued funding of Rotary World Peace Fellowships.

#### 2. The Need and the Opportunity

Efforts to achieve national and international peace continue to be thwarted by war, famine, poverty, and disease around the world. More than 100 million people have been killed or seriously injured due to national and international struggles since 1945. Between 1990 and 2002, the United Nation's estimates 3.6 million children have died as a result of civil wars and ethnic conflict. UNICEF recently reported that to protect children from armed conflict more must be done to address the underlying causes of violence and poverty by investing more in mediation and conflict resolution. In addition, armed conflicts are now the leading cause of world hunger.

要原因。

扶輪基金會已成立扶輪國際研究中心：

- 以提升和平及親善、衝突原因、及世界瞭解等問題之研究、教學、出版、及知識；
- 提供高等教育機會給一群挑選自不同國家及文化的扶輪世界和平獎學金學生，以提升未來的政府、企業、教育、媒體及其他專業的潛在領導人的知識及世界瞭解；
- 成立一項計畫，使國際扶輪的扶輪基金會及國際扶輪會員社能越來越有效推廣各民族之間更大的容忍及合作，以促進世界和平及瞭解。

本計畫的實用結果之一是培養了一群訓練有素的調解人，這是任何和平處理的基本要素，他們能解決衝突的根本原因並建立有效的合作模式。

關於扶輪研究中心的計畫目標、大學夥伴、課程、及申請程序等詳細資訊，請參考扶輪網站。

### 3. 扶輪研究中心募款計畫

本計畫之目的是要在2015年6月30日之前累計籌募到9500萬美元的冠名及捐助捐獻來支持扶輪研究中心。此一目標含用於捐助獎學金的9000萬美元以及提供一次性冠名獎學金的500萬美元。預估9000萬美元（以2005年之美元價值）將提供每年資助120個獎學金學生所需的必要經費。

根據基金會在過去十年徵求巨額捐獻的經驗，9500萬美元目標的一大部份將以巨額捐獻承諾、終生收入協議、及遺贈會承諾的形式出現。這些捐獻及承諾所代表的資產需要很多年之後才能用於捐助扶輪研究中心計畫。因此，本計畫分二階段，每階段五年。

本計畫的第一階段將在2010年6月30日前尋求5500萬美元的冠名及捐助捐獻，以協助填補預料的資金收入缺口。它將包括至少四個策略：

- 1) 繼續在下一個五年為扶輪世界和平獎學金學生努力向個人尋求以冠名捐獻之形式的一次性60,000美元或以上之限制用途捐獻；
- 2) 尋覓有能力做一次性500,000美元或以上之巨額捐獻或捐獻承諾的新募款對象並確認其符合資格，以設立捐助的扶輪世界和平獎學金
- 3) 訓練一個義工團來推廣及徵求巨額捐獻和捐獻承諾給扶輪研究中心；以及
- 4) 為扶輪研究中心推廣終生收入協議（如受到當地法律支持的話），以及遺贈會捐獻承諾。

估計第一階段將收到以永久基金捐獻、承諾、終生收入

The Rotary Foundation has established the Rotary Centers for International Studies:

- to advance research, teaching, publication, and knowledge of issues of peace and goodwill, causes of conflict, and world understanding;
- to provide advanced educational opportunities for a group of Rotary World Peace Fellows chosen from various countries and cultures in order to advance knowledge and world understanding among potential future leaders of government, business, education, media, and other professions;
- to establish a program through which The Rotary Foundation of Rotary International and the member clubs of Rotary International may become increasingly effective in promoting greater tolerance and cooperation among peoples, leading to world peace and understanding.

One practical outcome of the program is a cadre of trained mediators, an essential element in any peace process, who can address the root causes of conflict and develop effective models of cooperation.

For detailed information on the Rotary Center's program objectives, university partners, curriculum, and application procedures, please refer to Rotary's website.

### 3. The Rotary Centers Fundraising Plan

The Plan aims to raise a cumulative amount of US\$95 million in named and endowed support for the Rotary Centers by 30 June 2015. This target is comprised of US\$90 million to endow fellowships and US\$5 million to provide one-time named fellowships. It is estimated that US\$90 million (in 2005 dollars) will provide the funding necessary to endow up to 120 fellows per year.

Based on the Foundation's experience soliciting major gifts over the past decade, a significant portion of the US\$95 million target will be in the form of major gift pledges, life income agreements and Bequest Society commitments. It will take many years before assets represented by these gifts and commitments are available to endow the Rotary Centers program. Therefore, the Plan consists of two five-year phases.

Phase I of the Plan will seek a minimum of US\$55million in named and endowed gifts by 30 June 2010 to help fill a projected revenue-funding gap. It will include at least four strategies:

- 1) continued efforts to seek restricted outright contributions of US\$60,000 or more in the form of named gifts for Rotary World Peace Fellows over the next five years from individuals;
- 2) identification and qualification of new prospects with the capacity to contribute outright major gifts and pledges of US\$500,000 or more to establish endowed Rotary World Peace Fellowships;
- 3) the training of a corps of volunteers to promote and solicit major gifts and commitments to the Rotary Centers; and
- 4) promotion of life income agreements, where supported by local laws, and Bequest Society commitments for the Rotary Centers.

It is estimated that approximately US\$50 million will be received during Phase I in Permanent Fund gifts, pledges, life income

協議及遺贈會承諾的形式捐獻約 5000 萬美元，另外 500 萬美元將以一次性冠名之扶輪世界和平獎學金形式捐獻。將開發行銷及訓練材料來支持主要義工及基金會辦事員在此一階段培養可能支持扶輪世界和平中心的人以及徵求其捐獻。

第二階段將尋求至少 4000 萬美元新的捐助及承諾，以保證計畫能長期延續下去。此一階段的焦點主要在於請第一階段所找出的合格且有能力一次捐獻 500,000 美元或以上的對象做出捐獻給永久基金以支持扶輪研究中心。第一階段包括發展各種培養策略以便在第二階段接近這些對象。第二階段也會提供時間來利用扶輪研究中心計畫今後的發展及強化。

#### 4. 義工網絡

自從 1990 年代中期成立永久基金行動以來，扶輪已經在扶輪社、地區、地帶及國際階層建立了一個龐大的扶輪社員網絡來為扶輪基金會籌募巨額捐獻。這些領導人包括：

- 現任及卸任的國際扶輪社長及扶輪基金會保管委員；
- 永久基金委員會；
- 地域扶輪基金會協調人 (RRFC)，此協調人負責在地帶為 TRF 募款之所有義工的整體協調；
- 巨額捐獻顧問；
- 年度計劃基金策略顧問；
- 扶輪基金會前受獎人協調人；
- 地區永久基金主委；
- 扶輪社的永久基金主委。

扶輪研究中心募款行動將利用並強化目前的義工架構。在此一義工架構的基礎之上來推動募款也有助於消除扶輪研究中心捐助之計畫與年度計劃基金之間為爭取捐助而產生的任何看得到或真正的競爭。如果鼓勵對年度計畫基金進行重大巨額捐獻的扶輪社員暫停他們對於「每個扶輪社員每年捐獻」的支持，或將那些捐獻轉捐給扶輪研究中心，這並非基金會之福。

地帶階層的資深扶輪領導人將作為核心網絡來推廣這項募款工作，並深入地帶及扶輪社。保守估計，地帶階層或以上承諾願意參與巨額捐獻募款的資深扶輪領導人數目為 250 人。該義工架構一開始的任務為協助找出所需要的巨額捐獻可能對象。緊接著將發展培養及徵求捐獻之策略。

#### 5. 訓練及其他資料

針對如何培養並徵求巨額捐獻給扶輪研究中心所做的額外訓練將是本計畫重要的一環，需要利用整個扶輪年度

agreements and Bequest Society commitments, with an additional US\$5 million in contributions for one-time named Rotary World Peace Fellowships. Marketing and training materials will be developed to support key volunteers and Foundation staff in cultivating and soliciting prospective supporters to the Rotary World Peace Centers during this phase.

Phase II will seek a minimum of US\$40 million in new endowment gifts and commitments to assure the program's long-term viability. This phase will focus primarily on the solicitation of qualified prospects who were identified during Phase I and who have the capacity to make outright contributions of US\$500,000 or more to the Permanent Fund in support of the Rotary Centers. Phase I would include the development of cultivation strategies for approaches to these prospects during Phase II. This second Phase would also provide time to take advantage of future developments and enhancements in the Rotary Centers program.

#### 4. Volunteer Network

Since establishing the Permanent Fund Initiative in the mid-1990s, a large network of Rotarians have been appointed, trained and supported at the club, district, zone and international level to raise major gifts for TRF. These leaders include:

- Current and past RI Presidents and Trustees;
- Permanent Fund Committees
- Regional Rotary Foundation Coordinators (RRFCs) who have responsibility for overall coordination of all volunteer fundraising efforts benefiting TRF at the zone level;
- Major Gifts Advisors;
- Annual Programs Fund Strategic Advisors;
- Rotary Foundation Alumni Coordinators;
- District Permanent Fund Chairs;
- Permanent Fund Chairs at the club level.

The Rotary Centers fundraising initiative will utilize and reinforce the current volunteer structure. Building upon this volunteer structure also helps eliminate any perceived or real competition between the plan to secure endowed support of the Rotary Centers and the Annual Programs Fund. The Foundation does not gain when Rotarians who make substantial major gifts to the Annual Programs Fund are encouraged to suspend their support of "Every Rotarian, Every Year" or redirect those gifts to the Rotary Centers.

Senior Rotary Leaders at the zone level will serve as the core network for promoting this fundraising effort and reaching into the districts and clubs. A conservative estimate of the number of Senior Rotary Leaders at the zone level or above with a commitment to major gift fundraising is 250. An initial task of the volunteer structure will be to help identify the major gift prospects needed. Developing cultivation and solicitation strategies will follow closely behind.

#### 5. Training and other materials

Additional training on cultivating and soliciting major gifts for the Rotary Centers will be a significant component of this plan and requires taking advantage of training and educational

所提供的訓練及教育機會，包括國際講習會、國際年會、地域扶輪基金會協調人訓練、委員會會議、以及地域扶輪基金會協調人為巨額捐獻顧問及地區永久基金主委所舉辦的訓練。

除了將關於扶輪研究中心巨額捐獻的特定資訊納入已在各層級實施的訓練之外，目前規劃將在2006-07年度開發在秘書處及各地域舉辦的特殊訓練課程。這些訓練將以根除小兒麻痺募款運動所舉辦的地域訓練為範本。

目前正在擬定一份行事曆，涵蓋這兩個階段內之巨額捐獻的可能通訊、重要活動、訓練機會、管理活動、任務及目標。這些活動將帶來活力、結合各方參與、並有助於將工作焦點放在找出、培養、並徵求捐獻給扶輪研究中心。

## 6. 巨額捐獻可能的對象及捐獻表

9500萬美元捐獻目標的達成有賴於扶輪基金會找出、培養及徵求有經濟能力且願承諾至少500,000美元之合格對象的能力。估計總款數的百分之75將來自最大的40筆捐獻。

附件A是為本計畫設計的巨額捐獻表。非營利組織通常都用捐獻表來達成特別巨大的捐獻募款目標。研究及經驗顯示，必須徵求5-8個巨額捐獻對象做出捐獻才能獲得一筆捐獻。考量到平均每徵求5個對象才有1個成功，所以必須準備500,000美元或以上之巨額捐獻提案並向200個合格的可能對象提出。

主要焦點將放在熱忱參與及對扶輪奉獻的扶輪社員個人。找出並徵求這群精英對象做出捐獻的好處是可以更瞭解這些支持者的特別興趣並予以正面回應，因為他們或許想支持基金會其他計畫。以捐獻選項及優先順序來和許多高層巨額捐獻對象來開始進行對話，可強化對TRF的整體捐獻及對其計畫之支持。

## 7. 冠名機會

鑒於巨額捐獻的捐獻人經常想知道他們的捐獻如何使用以及建立與他們支持的受益人之間的關係，目前已經為扶輪研究中心設立了幾個冠名機會，如附件B。

冠名機會也列於「和平是可能的」摺頁。這個出版品簡介扶輪研究中心的使命、目的及冠名機會，目的在於與巨額捐獻可能的對象分享這些資訊。

冠名機會的主要焦點在於取得捐助來支持扶輪世界和平獎學金學生。如已查明個別巨額捐獻的可能對象之偏好，且與本計畫的需求相輔相成，將可設立其他冠名機會。

opportunities presented throughout the Rotary year, including the International Assembly, the International Convention, Regional Rotary Foundation Coordinator training, Permanent Fund Committee meetings, trainings organized by Regional Rotary Foundation Coordinators for Major Gifts Advisors and District Permanent Fund Chairs.

In addition to incorporating specific information on major gifts for the Rotary Centers into the training already being done on multiple levels, the development of special training sessions to be held at the Secretariat and regionally during the 2006-07 Rotary year are being planned. Regional trainings conducted for the Polio Eradication Fundraising Campaign will serve as the model.

A calendar of possible communications, major events, training opportunities, stewardship activities, tasks and goals relating to the major gifts effort within these two phases is being developed. These activities will energize, involve and help focus efforts on identifying, cultivating and soliciting gifts for the Rotary Centers.

## 6. Major Gift Prospects and Gift Table

The achievement of the US\$95 million target hinges on TRF's ability to identify, cultivate and solicit qualified prospects with the financial capacity and commitment to contribute at least US\$500,000. An estimated 75 percent of the total funding will come from the 40 largest contributions.

Attachment A is a Major Gifts Table developed for the Plan. Gift tables are routinely used by non-profit organizations to reach a particular major gift fundraising objective. Research and experience shows that five to eight major gift solicitations must be made to secure one gift. Considering an average success rate of one gift per five solicitations, major gift proposals of US\$500,000 or more will have to be developed and presented to at least 200 qualified prospects.

The primary focus will be on individual Rotarians because of their involvement and commitment to Rotary. A positive benefit of identifying and soliciting this elite group of prospects is learning more about and responding positively to the special interests of these supporters who may wish to support other programs of the Foundation. Beginning a dialogue about gift options and priorities with many top-level major gift prospects will positively enhance overall giving and program support for TRF.

## 7. Naming Opportunities

Recognizing that major gift donors often like to know how their contributions will be used and to develop a relationship with the beneficiaries of their support, a number of naming opportunities for the Rotary Centers have been developed and included as Attachment B.

Naming opportunities are also included in the "Peace is Possible" brochure. This publication outlines the mission, purpose and naming opportunities for the Rotary Centers and was designed to share with major gift prospects.

The primary focus on naming opportunities is securing endowed support for Rotary World Peace Fellows. Additional naming opportunities will be developed as individual major gift prospect preferences are identified and can be matched with the needs of the program.

## 8. 基金發展進度

至 2008 年 12 月 31 日為止，未審核的財務報告顯示一次性捐獻總數達 1340 萬美元。此外，有 1330 萬美元（面值）已透過財產處分計畫及其他財務工具，承諾捐給扶輪研究中心。同時有 550 萬美元（面值）已透過終生收入協議限定用於支持扶輪研究中心。已有總數 3220 萬美元一次性捐給或承諾捐給本計畫。

## 9. 總結

在有新的能量及關注焦點的情況之下，捐助 120 個扶輪世界和平獎學金學生的長期策略頗為可行。前面簡介之計畫可加強目前的義工架構並且在基金會的基金發展工作之上繼續進步，包括採用「每個扶輪社員每年捐獻」訊息及遺贈會所獲得的動能。本計畫也承認在徵求巨額捐獻過程當中採用捐獻人為中心的方法的重要性。本計畫是否能發揮功效完全在於 TRF 是否有能力找出、培養及徵求 40 個 500,000 美元或以上的巨額捐獻。獲得這些重要的巨額捐獻將提升並促使基金會的整體基金發展工作進入新境界。最重要的是，扶輪研究中心計畫將有必要的經費來強化世界和平及瞭解。

## 8. Fund Development Progress

As of 31 December 2008 the unaudited financials show outright gifts totaling \$13.4. In addition, \$13.3 (face value) has been committed to Rotary Centers through estate plans and other financial vehicles. Also, \$5.5 million (face value) has been restricted to support Rotary Centers through Life Income Agreements. In sum, \$32.2 million has been given outright or committed to the program.

## 9. Summary

With renewed energy and focus, a long-term strategy for endowing 120 Rotary World Peace Fellows is feasible. The Plan outlined above reinforces the current volunteer structure and builds on the Foundation's fund development efforts, including the momentum gained with the "Every Rotarian, Every Year" message and the Bequest Society. It also recognizes the importance of using a donor centric approach in the major gift solicitation process. The effectiveness of the Plan will center on the TRF's ability to identify, cultivate and solicit 40 major gifts at or above US\$500,000. The acquisition of these significant major gifts will elevate and propel the Foundation's overall fund development effort into a new league. Most importantly, the Rotary Centers program will have the funding needed to enhance world peace and understanding.

### 附件A

## 扶輪研究中心巨額捐獻表

### Rotary Centers Major Gifts Table

目標：9500萬美元，每年資助120個扶輪研究中心獎學金學生

Goal \$95 million for 120 Rotary Center Fellows Per Year

捐獻數額級別 Gift Range	需要多少個巨額捐獻 # of Major Gifts Needed	單一級別總捐獻 Range Total	累計總捐獻 Cumulative Total	需要多少個合格的可 能對象 Qualified Prospects Needed
\$15,000,000	1	\$15,000,000	\$15,000,000	5
\$10,000,000	1	\$10,000,000	\$25,000,000	5
\$5,000,000	3	\$15,000,000	\$40,000,000	15
\$2,500,000	5	\$12,500,000	\$52,500,000	25
\$1,000,000	10	\$10,000,000	\$62,500,000	50
\$500,000	20	\$10,000,000	\$72,500,000	100
<b>Subtotal 小計</b>	<b>40</b>		<b>\$72,500,000</b>	<b>200</b>
\$250,000	70	\$17,500,000	\$90,000,000	350
\$10,000-\$250,000	250	\$5,000,000	\$95,000,000	1,250
<b>Totals 總計</b>	<b>360</b>		<b>\$95,000,000</b>	<b>1,800</b>

## 請支持扶輪國際和平及解決衝突研究中心

### An Invitation to Support The Rotary Centers for International Studies in peace and conflict resolution

#### 冠名機會

想支持扶輪中心活動的人將獲得冠名機會，這些活動包括獎學金、實地應用實習、討論會、研究及旅行補助、以及扶輪研究中心計畫的行政管理費用。

捐獻可指定給某一屆的扶輪世界和平獎學金學生，或永久基金之下的某一個捐助基金以提供永久支持。一次性的冠名捐獻可立即資助研究中心的一名或多名獎學金學生。對基金的捐助之本金永遠不會動用，但其收入的一部分將供特定的扶輪研究中心活動使用。

#### 捐助的資金

所有金額以美元計。

##### **\$1,500,000 - 扶輪世界和平獎學金**

大約每年可在一個扶輪研究中心捐助一個扶輪世界和平獎學金學生。捐獻人將收到關於獎學金學生、他們的實習或研究計畫、及他們就讀的學校的年度報告。

##### **\$750,000 - 扶輪世界和平獎學金**

大約每二年可在一個扶輪研究中心捐助一個扶輪世界和平獎學金學生。捐獻人將收到關於獎學金學生、他們的實習或研究計畫、及他們就讀的學校的年度報告。

##### **\$500,000 - 扶輪世界和平獎學金**

大約每三或四年可在一個扶輪研究中心捐助一個扶輪世界和平獎學金學生。捐獻人將收到關於獎學金學生、他們的實習或研究計畫、及他們就讀的學校的年度報告。

##### **\$250,000 - 實地應用經驗**

可在一個扶輪研究中心捐助最多10個實地應用實習或研究計畫給某一屆獎學金學生。捐獻人將收到關於獎學金學生、他們的實習或研究計畫、及他們就讀的學校的年度報告。

##### **\$1,000,000 - 扶輪研究中心訪問講師**

可捐助一個有外交經驗的講師，不論是在聯合國所屬機關或在和平及解決衝突的其他方面，在一個扶輪研究中心教授課程及擔任獎學金學生的導師。

##### **\$100,000 - 扶輪研究中心年度研討會**

可在一個扶輪研究中心捐助年度討論會。

##### **\$50,000 - 扶輪研究中心一般支援**

#### Naming Opportunities

Naming opportunities are available to those who wish to support activities of the Rotary Centers, including fellowships, applied field internships, seminars, research and travel stipends, and the administrative expenses of the Rotary Centers program.

Contributions may be designated for a specific class of Rotary World Peace Fellows or for an endowed fund within the Permanent Fund to provide support in perpetuity. Outright named gifts provide current funding for one or more fellows at a center. The principal of an endowed fund contribution is never spent, but a portion of the earnings is made available for specific Rotary Center activities.

#### Endowed Funds

*All amounts shown in U.S. dollars.*

##### **\$1,500,000 - Rotary World Peace Fellows**

Endows one Rotary World Peace Fellow at a Rotary Center approximately every year. Donors receive annual reports on the fellows, their internship or research projects, and their study institution.

##### **\$750,000 - Rotary World Peace Fellows**

Endows one Rotary World Peace Fellow at a Rotary Center approximately every other year. Donors receive annual reports on the fellows, their internship or research projects, and their study institution.

##### **\$500,000 - Rotary World Peace Fellows**

Endows one Rotary World Peace Fellow at a Rotary Center approximately every three or four years. Donors receive annual reports on the fellows, their internship or research projects, and their study institution.

##### **\$250,000 Applied Field Experiences**

Endows up to 10 applied field internships or research projects for a class of Fellows at a Rotary Center. Donors receive annual reports on the fellows, their internship or research projects, and their study institution.

##### **\$1,000,000 - Rotary Center Visiting Lecturer**

Endows a visiting lecturer who has diplomatic experience, either with a United Nations agency or in some other aspect of peace and conflict resolution, to teach courses and serve as a mentor for fellows at one Rotary Center.

##### **\$100,000 - Rotary Center Annual Seminars**

Endows annual seminars at a Rotary Center.

##### **\$50,000 - Rotary Center General Support**

可捐助一個冠上捐獻人姓名的基金並對該計畫提供一般支援。

### **一次性冠名捐獻**

所有金額以美元計。

#### **\$60,000 - 扶輪世界和平獎學金**

在一個扶輪研究中心資助一個冠名扶輪世界和平獎學金學生達2年。捐獻人將收到關於獎學金學生、他們的實習或研究計畫、及他們就讀的學校的年度報告。

#### **\$50,000 - 實地應用經驗**

可在一個扶輪研究中心捐助多達10個實地應用實習或研究計畫給某一屆獎學金學生並獲得冠名機會。

### **捐獻方式**

扶輪基金會平常皆可接受現金、股票、房地產、終生收入協議、壽險、巨額捐獻承諾以及列入最終房地產處置計畫之承諾等種類之捐獻。

關於冠名及捐獻方式的詳細資訊，請洽扶輪基金會。

Endows a fund bearing the donor's name and provides general support to the program.

### **Outright Named Gifts**

All amounts shown in U.S. dollars.

#### **\$60,000 - Rotary World Peace Fellow**

Funds a named Rotary World Peace Fellow at a Rotary Center for up to two years. Donors receive annual reports on the fellows, their internship or research projects, and their study institution.

#### **\$50,000 - Applied Field Experiences**

Names up to 10 applied field internships or research projects for a class of fellows at a Rotary Center. Donors receive information on the recipients, their internships or research projects, and their study institution.

### **Ways of Giving**

The Rotary Foundation routinely accepts gifts of cash, stock, real estate, life income agreements, life insurance, major gift pledges and commitments incorporated into final estate plans.

For more information on naming and ways of giving, please contact The Rotary Foundation.

